

Scoring Guide 1 to 10

Rating	Characteristics	Score
Superior Response	Highly convincing and credible. Response demonstrates superior capability, capacity and experience relevant to, or understanding of, the requirements of the Evaluation Criterion. Comprehensively documented with all claims fully substantiated. Insignificant risk.	10
Outstanding Response	Highly convincing and credible. Response demonstrates outstanding capability, capacity and experience relevant to, or understanding of, the requirements of the Evaluation Criterion. Response documentation provides complete details. All claims adequately demonstrated and substantiated. Insignificant risk.	9
Excellent Response	Response complies, is convincing and credible. Response demonstrates excellent capability, capacity and experience relevant to, or understanding of, the requirements of the Evaluation Criterion. Some minor lack of substantiation but the respondent's overall claims is supported. Low risk.	8
Very Good Response	Response complies, is convincing and credible. Response demonstrates very good capability, capacity and experience, relevant to, or understanding of, the requirements of the Evaluation Criterion. Minor uncertainties and shortcomings in the respondent's claims or documentation. Low risk.	7
Adequate Response	Response complies and is credible but almost convincing. Response demonstrates adequate capability, capacity and experience, relevant to, or understanding of, the requirements of the Evaluation Criterion. Respondent's claims have some gaps. Medium risk.	6
Marginal Response	Response has minor omissions which detract from credibility, and is less than convincing. Response demonstrates only a marginal capability, capacity and experience relevant to, or understanding of, the requirements of the Evaluation Criterion. High risk.	5
Limited Response	Barely convincing. Response has shortcomings and deficiencies in demonstrating the respondent's capability, capacity and experience relevant to, or understanding of, the requirements of the Evaluation Criterion. Very High risk.	4
Poor Response	Response is unconvincing. Response has significant shortcomings in demonstrating the respondent's capability, capacity and experience relevant to, or understanding of, the requirements of the Evaluation Criterion. Very High risk.	3
Very Poor Response	Unconvincing. Response is significantly flawed and fundamental details are lacking. Minimal information has been provided to demonstrate the respondent's capability, capacity and experience relevant to, or understanding of, the requirements of the Evaluation Criterion. Unacceptable risk.	2
Inadequate Response	Response is totally unconvincing and requirement has not been met. Response has inadequate information to demonstrate the respondent's capability, capacity and experience relevant to, or understanding of, the requirements of the Evaluation Criterion. Unacceptable risk.	1
Unacceptable Response	Respondent was not evaluated as it did not provide any requested information relevant to the Response or clarification; and/or contravened designated compliance. Unacceptable risk.	0

